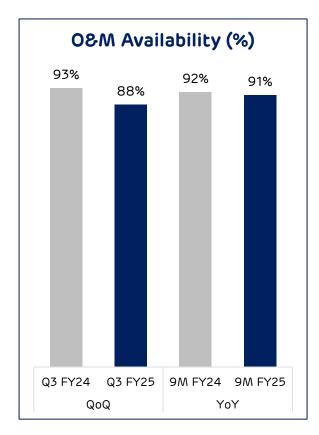
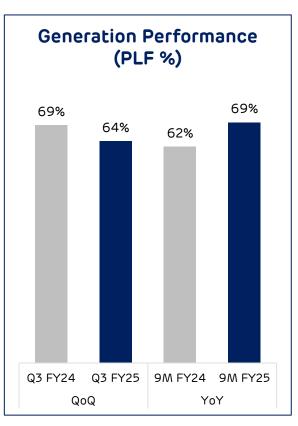
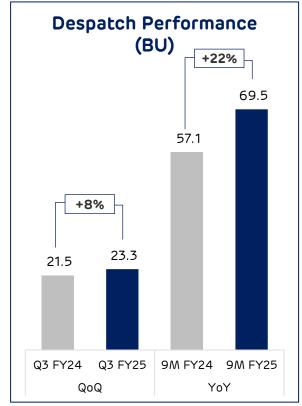


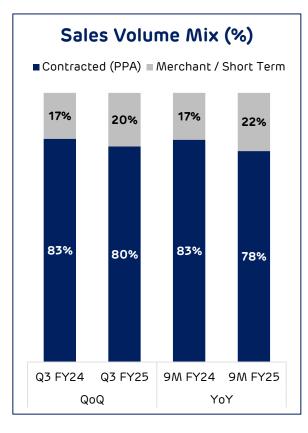
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## APL: Consolidated operating highlights for Q3 and 9M FY 2024-25









Consistently high performance on dispatch availability resulting in full capacity charge recovery under PPAs.

Quarterly PLF affected by demand variability. YTD performance reflects sectoral demand growth dynamics.

Growth in installed capacity and power demand resulting in volume growth.

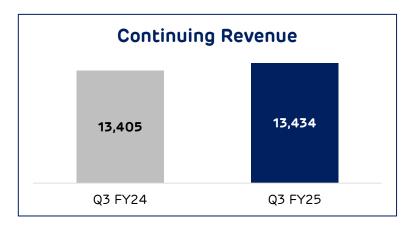
Balanced mix of remunerative long term tie ups and ideally located open capacity to generate superior returns.

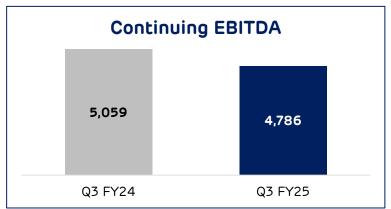
Operating excellence coupled with strategic advantages enabling above-par capacity utilization

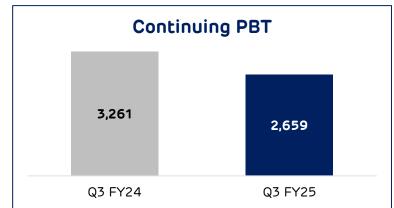


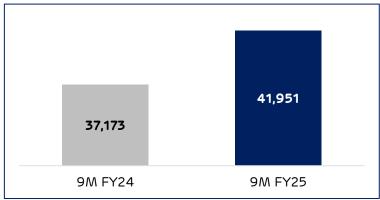
## APL: Consolidated financial highlights for Q3 and 9M FY 2024-25

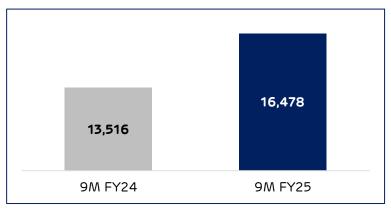
INR Crores

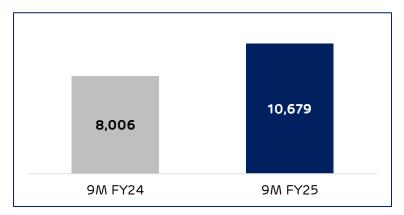












Revenue growth in line with volumes, tempered by lower average tariff realization on account of lower import fuel price and lower merchant tariff.

Quarterly Continuing EBITDA affected by lower merchant contribution. YTD Continuing EBITDA reflects growth in volumes.

Quarterly Continuing PBT affected by lower EBITDA and recent acquisitions.

## Robust core profitability of operating portfolio and sound capital management



## Disclaimer

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1	About Adani Portfolio
2	About Adani Power Limited
3	Power Sector Growth Outlook
4	APL Quarterly Performance Highlights
5	Debt Profile
6	ESG Practice at APL
7	APL: Investment Case

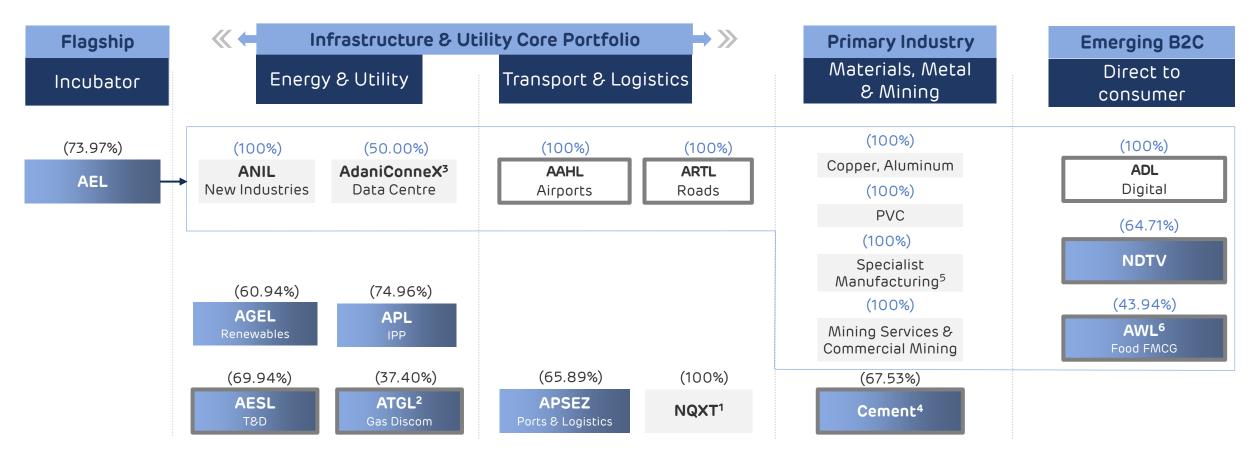


About Adani Portfolio



## Adani Portfolio: A World class Infrastructure & Utility portfolio





(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiction Listed cos

## A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements as on 31st December, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd.| 5. Includes the manufacturing of Defense and Aerospace Equipment | 6. AEL to exit Adani Wilmar JV, diluted 13.50% through Offer For Sale (13th) 24), residual stake dilution is pursuant to agreement between Adani & Wilmar Group. | AEL: Adani Enterprise Ltd.| 40 Adani Ports and Special Economic Zone Limited; AGEL: Adani Green Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Iransport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Labs Pvt. Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | Promoter's holdings are as on 31st December, 2024.

# Adani Portfolio: Decades long track record of industry best growth with national footprint



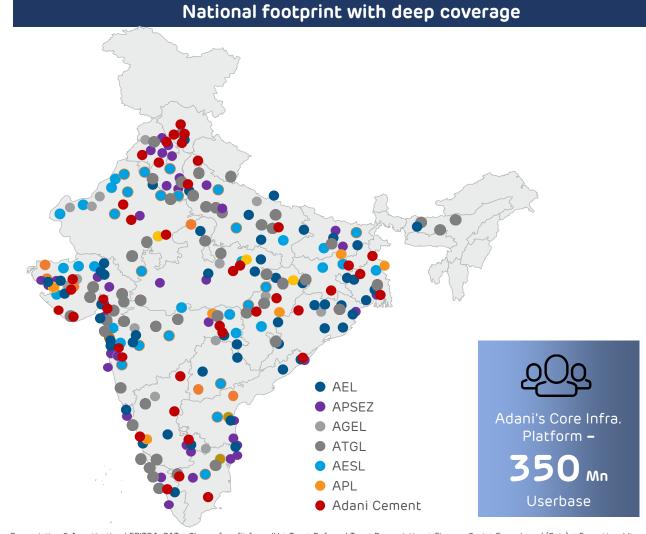
## Secular growth with world leading efficiency

adani <b>a</b>					
	s and stics				
Growth	<b>3x</b> 6				
EBITDA	<b>71</b> % 1,2,3				









Note: 1. Data for FY24; 2., Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation & Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Defe



## Adani Portfolio: Repeatable, robust & proven transformative model of investment

#### **DEVELOPMENT**

#### Adani Infra (India) Limited (AIIL)

#### Origination

- Analysis & market intelligence
- Viability analysis

#### Site Development

- Site acquisition
- Concessions & regulatory agreements

- Engineering & design
- Sourcing & quality

#### Construction

#### Operation

- Life cycle O&M planning
  - Asset Management plan

**OPERATIONS** 

Operations (AIMSL)

#### **CONSUMERS**

#### New C.E.O. Consumer | Employees | Other Stakeholders

#### Inspired Purpose & Value Creation

- Delivering exceptional products & services for elevated engagement
- Differentiated and many P&Ls



India's Largest Commercial Port (at Mundra)



Longest Private HVDC Line in Asia

Investment Case

Development

(Mundra - Mohindergarh)

Growth Capital - Platform Infrastructure Financing

Framework



World's largest Renewable Cluster (at Khavda)



**Operation Center** (ENOC)



Strategic value Mapping

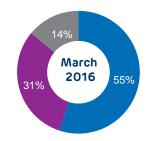
PERFORMANCE

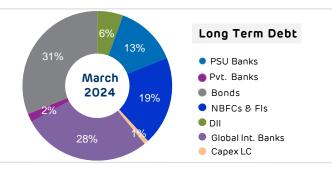
Policy, Strategy & Risk Framework



**Duration** Risk Matching Risk Management - Rate & Currency Governance & Assurance







Continued Focus & Investment



**Human Capital** Development

- Leadership Development Initiatives
- Investment in Human Capital

Al enabled Digital Transformation

- · Power Utility Business ENOC
- · City Gas Distribution SOUL
- Transportation Business AOCC

Note 1 Adani Environmental Resource Management Services Ltd. (additional company is being proposed)

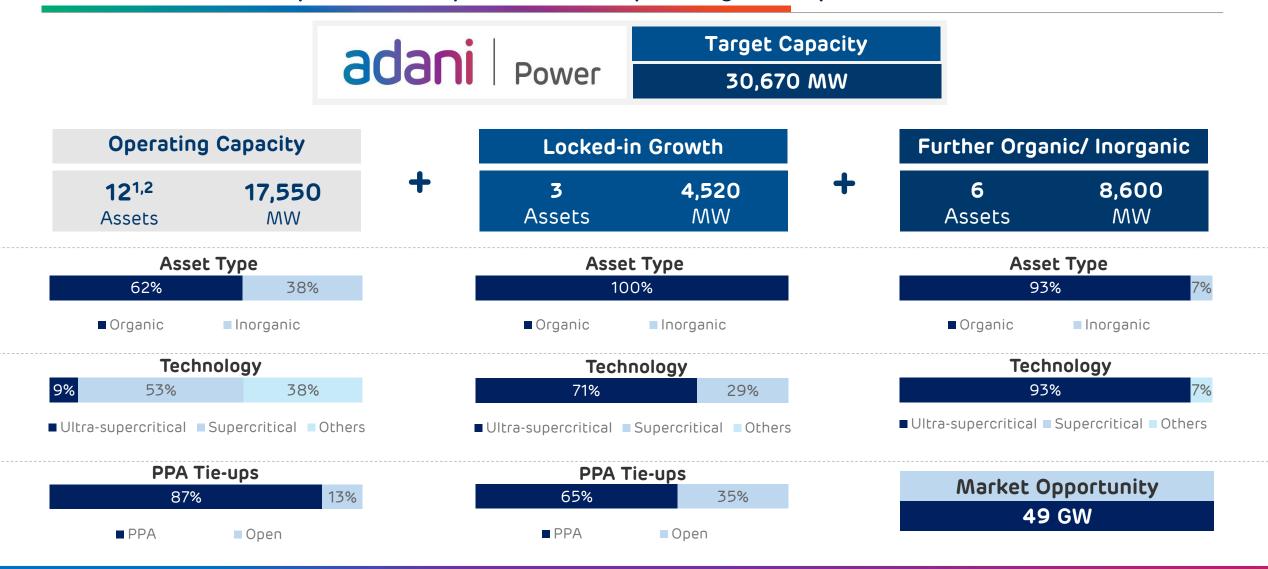
O&M: Operations & Maintenance | HVDC: High voltage direct current | PSU: Public Sector Undertaking (Public Banks in India) | GMTN: Global Medium-Term Notes | SLB: Sustainability Linked Bonds | AEML: Adani Electricity Mumbai Ltd. | AIMSL: Adani Infra Mgt Services Pvt Ltd | IG: Investment Grade | LC: Letter of Credit | DII: Domestic Institutional Investors | COP26: 2021 United Nations Climate Change Conference | AGEL: Adani Green Energy Ltd. | NBFC: Non-Banking Financial Company | AIIL: Adani Infra (India) Ltd.



About Adani Power Limited (APL)



## APL: Sector leader poised to capture thermal power growth potential

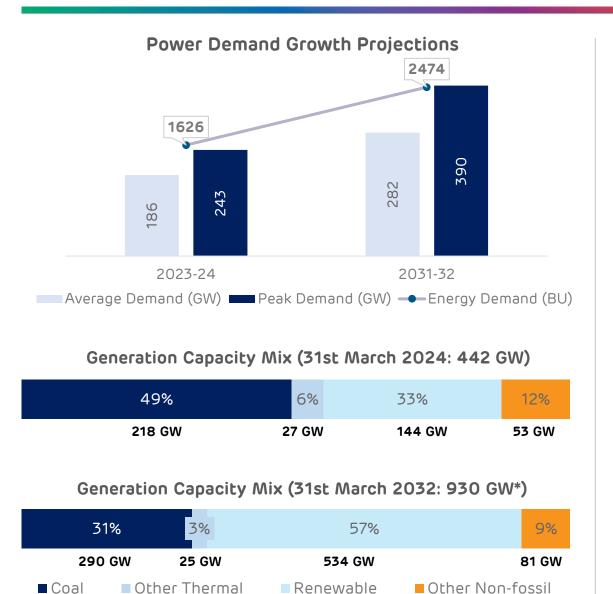


## Strong portfolio of operating assets, locked-in capacity and further growth opportunities

<sup>1.</sup> Includes 40 MWp solar power plant at Bitta, Kutch, Gujarat as part of inorganic capacity; 2. Includes 1200 MW power plant of Moxie Power Generation Ltd., in which 49% stake is held by Adani Power Ltd.;
3. Assumed capacity tie-up for growth opportunities | PPA: Power Purchase Agreement



## APL: 80 GW additional coal-based base load capacity required to meet rising demand



- Coal-based capacity critical for base load power to integrate 500+ GW renewable power by 2030
- Focus on Ultra-supercritical / Supercritical technologies to reduce emissions intensity (tCO2e/MWh)
- 80 GW Additional coal-based capacity addition by FY 2031-32 to address accelerated growth in power demand of which, 49 GW opportunity is untapped currently
- **12.52 GW** Adani Power's identified development pipeline

Thermal Capacity	80 GW	Ongoing projects:	31 GW
Addition Required	80 GW	Untapped potential:	49 GW
Adani Power	12.52	Ongoing projects:	2.92 GW <sup>1</sup>
Organic Pipeline	GW	New orders placed:	9.60 GW

<sup>\*</sup>After adjusting thermal power capacity addition target revision according to Ministry of Coal pronouncements (Source: 20th EPS, NPP, CEA, CEA Optimal mix and NEP | BU: Billion Units; GW: Giga Watts; MTPA: Million Tonnes Per Annum | 1. Includes 1.32 GW ongoing project of Korba Power Limited



**APL Quarterly Performance Highlights** 

## APL: Key Highlights for Q3 FY 24-25



# Operational and ESG Updates

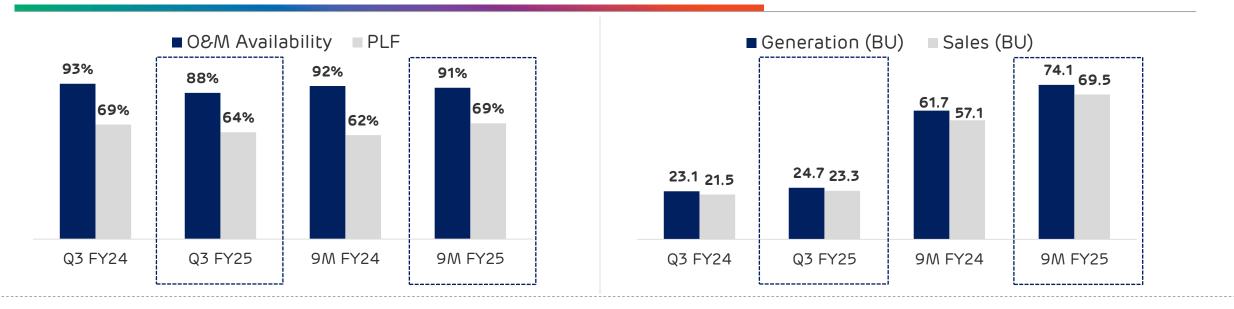
- Dahanu, Godda, Mahan and Udupi plants achieved 100% Availability during Oct 2024, while
   Kawai and Udupi achieved 100% Availability during Dec 2024.
- APL scored 67/100 in Corporate Sustainability Assessment (CSA) by S&P Global in Nov 2024, marking a strong improvement from earlier score of 48/100, and placing it in the 86<sup>th</sup> percentile. This score is better than World Electric Utilities' average score of 42/100.
- APL's water intensity performance for Q3 FY25 is 2.12 m³/MWh, which is significantly lower than the statutory limit for hinterland plants.
- APL achieved more than 100% fly ash utilization for Q3 FY25 across almost its entire fleet.

# Other Business Updates

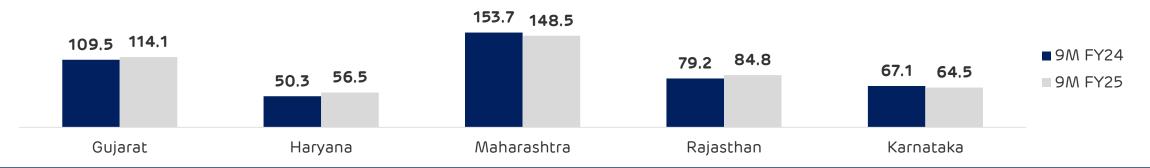
- Hon'ble NCLT (Ahmedabad) sanctioned the Scheme of Amalgamation of SMRPL, a wholly owned subsidiary of AEL, with MEL, a subsidiary of APL, vide its order dated 7<sup>th</sup> November 2024.
- APL signed PPA with MSEDCL for long-term procurement of 1,496 MW (Net) thermal power during the quarter.



## APL: Growth potential from rising power demand fully realised







- All India power demand increased by 4.6% during 9M FY25 as compared to 9M FY24
- Merchant power demand continues to be high, allowing dispatch of higher quantum from plants with untied capacities
- Growth in dispatch volumes due to higher operating capacity in 9M FY25 in addition to higher demand of power



## APL: All-round improvement reflected in sustained strong profitability

## Snapshot of Profit & Loss Account

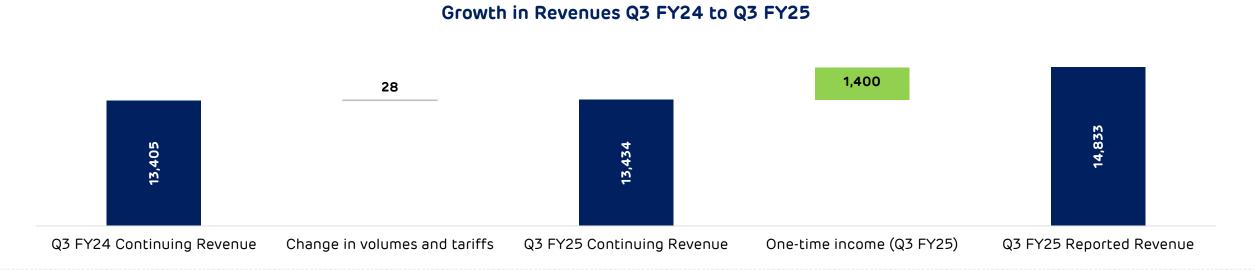
INR Crores

Summary Income Statement	Q3 FY25	Q3 FY24	+ / -	9M FY25	9M FY24	+/-
Effective Capacity (MW)	17,550	15,250	15.1%	16,216	14,985	8.2%
Continuing Operating Revenue	12,692	13,143	-3.4%	40,358	36,380	10.9%
Continuing Other Income	742	262	183.0%	1,593	793	100.8%
Total Continuing Revenue	13,434	13,405	0.2%	41,951	37,173	12.9%
Fuel cost (Includes purchase of traded goods and alternate power)	7,533	7,618	-1.1%	22,556	21,195	6.4%
Other Operating expenses	1,115	728	53.1%	2,917	2,462	18.5%
Continuing EBITDA (Adjusted for one-time income)	4,786	5,059	-5.4%	16,478	13,516	21.9%
Reported EBITDA	6,185	5,009	23.5%	18,897	22,743	-16.9%
Depreciation	1,170	1,002	16.7%	3,224	2,941	9.6%
Finance cost	957	797	20.1%	2,575	2,568	0.2%
Continuing Profit Before Tax	2,659	3,261	-18.5%	10,679	8,006	33.4%
One-time income (Net)	1,400	-50		2,420	9,227	-73.8%
Profit Before Tax	4,059	3,210	26.4%	13,098	17,234	-24.0%
Profit After Tax	2,940	2,738	7.4%	10,150	18,092	-43.9%

- Growth in volumes offset by lower merchant tariff realization during Q3 FY25.
- Operating expense during Q3 FY25 increased due to addition of acquired assets and higher overhauling expense.
- Increase in depreciation due to capacity addition.
- Increase in finance cost during Q3 FY25 due to higher average debt utilization as compared to Q3 FY24.
- Higher one-time income recognition at Rs. 1,400 Crore in Q3 FY25 due to closure of contractual matters, and recognition of carrying cost income as well as late payment surcharges, leading to a 26.4% growth in Profit Before Tax over Q3 FY24.
- Lower one-time revenue recognition of prior period items of Rs. 2,420 Crore in 9M FY25 as compared to Rs. 9,227 Crore in 9M FY24, following resolution of all major regulatory matters and realisation of outstanding dues from DISCOMs in the previous year.

## APL: Revenue Bridge









Strong growth in YTD continuing revenues based on capacity growth and higher power demand; partially offset by lower average tariffs

## **APL: EBITDA Bridge**







#### Growth in EBITDA 9M FY24 to 9M FY25



Strong growth in continuing EBITDA for 9M FY25 based on capacity growth, higher power demand and lower fuel cost per unit



Debt profile





INR Crores

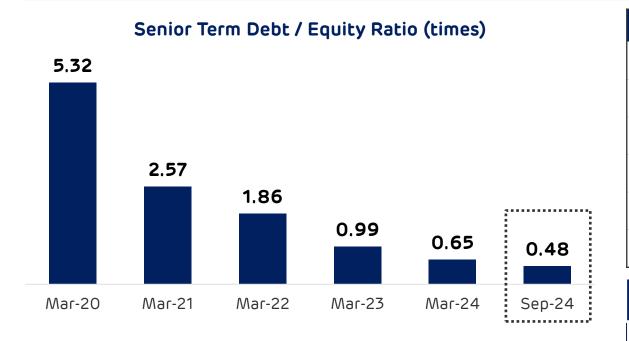
			11411 010165
Particulars	As on 31st Dec 2024	As on 31st Mar 2024	As on 31st Mar 2023
Senior Secured Loans			
Existing entities	28,201	27,875	21,425
Under-construction project	950	-	8,196
Total Senior Secured Loans (after Ind-AS adjustment)	29,151	27,875	29,621
Working Capital Loans	6,416	6,397	5,672
Inter-Corporate Deposits and other unsecured loans	529	184	6,959
(incl. CRPS)			2,2 2 2
Tabal Casas Dabb	76.006	7.4.457	42.252
Total Gross Debt	36,096	34,457	42,252
Net Total Debt	28,991	26,545	39,434
Net lotal beat	20,991	20,242	J9,7J7
Net Debt / MW	1.65	1.74	2.89
1100 2 000, 11111			2.02
Net Fixed Assets	82,256	63,941	64,331
	·	·	
Net Fixed Assets / Net Total Debt (times)	2.84 x	2.41 x	1.63 x
Continuing EBITDA (TTM)*	21,751	18,789	8,540
Net <b>Total</b> Debt / Continuing EBITDA* (times)	1.33 x	1.41 x	4.62 x

## Strong credit profile with high liquidity paving the way for superior growth without excess leverage

<sup>\*</sup> Continuing EBITDA include EBITDA of 1,600 MW Godda power plant for partial period of FY24, while entire project debt pertaining to the plant is included in Senior and Total Debt as of 31st March 2023 and 31st March 2024. The Godda project was commissioned during Q1 FY24. CRPS: Compulsory Redeemable Preference Shares. TTM: Trailing Twelve Month



## APL: Deleveraging of balance sheet and stronger net worth



Financial Year Ended	31 <sup>st</sup> March 2020	31 <sup>st</sup> March 2024	31 <sup>st</sup> Dec 2024
Total Debt	55,199	34,457	36,096
Senior Term Debt	34,475	27,875	29,151
Total Equity*	6,480	43,145	60,482

Listed Entities	Domestic Rating Agency	Ratings
APL	CARE Ratings	AA/Stable
APL	India Ratings	AA/Stable
APL	CRISIL Ratings	AA-/Positive
MEL	India Ratings	AA-/Stable
KPL	India Ratings	AA-/Stable
APJL	India Ratings	BBB/Stable

## 10 Notches improvement in credit rating since 2018

- Significant reduction in senior term debt through prepayment as well as regular repayments despite acquisitions and organic expansion.
- Improvement in operating profits as well as post-tax profits has resulted in revitalisation of financial position, including a stronger Net Worth.
- Improved debt coverage and reduced leverage had resulted in improvement in credit rating to AA in 2024 from BB- in 2018.

<sup>\*</sup> Includes Unsecured Perpetual Securities of Rs. 7,315 crore and Rs. 4,266 crore as of 31st March 2024 and 31st December 2024 respectively.



**ESG Practice at APL** 

## **APL: ESG Highlights**



## **Material Topic**

## **Targets**

## Key ESG Initiatives/Achievements

#### **UN SDGs**





























### Climate Change Adaptation and Mitigation



Waste

Management

Reduction in GHG emission intensity to **0.84** tCO2e/MWh by FY 25

Single-use-Plastic-Free (SuPF)

100% of operating

## Certified Company for

locations by FY 25

### Health and Safety



Zero health & safety related injuries

## Climate Change Adaptation and mitigation

Average Emission intensity - 0.85 tCO2e/MWh.

#### Water Management

- Water Intensity is 2.35 m3/MWh for FY 24 which is 33% lower than Statuary limit for Hinterland plants (3.50 m3/MWh).
- APL achieved ash utilization of 89% for FY 24.

#### Waste Management

• 07 out of 09 APL operating locations certified with SUP Free certification, APJL & MEL SuPF target for FY 25.

#### Health, Safety and Well-being

- All Plants and Offices assessed on working conditions and health and safety
- Zero health and safety related injuries

#### **ESG Rating Highlights**

- APL maintained B Score For Fulfilling Climate Change and Water Security Commitments from CDP for 2024.
- APL's score of 67 in Corporate Sustainability Assessment (CSA) by S&P Global, is above the world electric utility average score of 42.
- APL's score 88% in CSR HUB ESG Rating Jan'24 is better than the global industry average.
- Scored 3.5/5.0 in FTSE ESG rating better than world utilities average score of 2.7/5.0.
- APL is a constituent company in the FTSE4Good Index Series.

## APL: Board of Directors and Management overview

Chaired Chaired



	IDs	By IDs	By NID
Statutory Committees			
- Audit	$\checkmark$		
- Nomination & Remunerations	$\checkmark$		
- Stakeholder Relationship		$\overline{\checkmark}$	
- Corporate Social Responsibility		$\checkmark$	
- Risk Management		$\overline{\checkmark}$	
Non-statutory Committees			
- IT & Data Security		$\checkmark$	
- Corporate Responsibility	$\overline{\checkmark}$		
- Mergers and Acquisition		$\checkmark$	
- Legal, Regulatory & Tax		$\checkmark$	
- Reputation Risk			V
- Commodity Price Risk		$\checkmark$	

## 40% Comprised of only Independent Directors

100% of Statutory Committees Chaired by Independent Directors

#### Additional Business specific committees

17% Fully comprised of Independent Directors

83% Chaired by Independent Directors

### **Board of Directors**

#### Independent Directors



Chandra lyengar 🐼

**50+** Yrs of Experience Skill & Expertise

- Regulatory matters
- · Policy framework



Sushil Kumar Roongta 📀

35+ Yrs of Experience Skill & Expertise

 Business leadership Industry expert



Sangeeta Singh 🙆

**35+** Yrs of Experience Skill & Expertise

- Taxation
- Strategy Formulation

#### Pathway to strengthen Corporate Governance

- Tenure of IDs upto 3 years for max. 2 terms
- Management Ownership CEO and member of executive committees to have share ownership
- Related Party Transactions Independent 3rd party review & certification
- Training & Education Min. 4 sessions in a year for education of IDs

#### Non-Independent Directors



Gautam Adani

Chairman

#### Skill & Expertise

- Entrepreneurial Vison
- Business Leadership



Rajesh Adani

Director

#### Skill & Expertise

- Business relationship
- Execution



Anil Sardana Managing Director

40+ Yrs of Experience Skill & Expertise

- Industry veteran
- Strategic leadership
- Transition & Development



**APL: Investment Case** 





## Secure Business Model

- 87% of capacity contracted under LT / MT PPAs, of which 92% has assured fuel cost recovery
- 91% of domestic fuel requirements secured under LT / MT contracts

## Regulatory Stability

- Full resolution of all regulatory matters pertaining to domestic coal shortfall with Hon'ble Supreme Court's orders dated 20<sup>th</sup> April 2023
- Recovery of alternate fuel costs under change-in-law clauses of PPAs

## Sectoral Growth Potential

- 17.55 GW of operating assets and 13.12 GW of further growth pipeline, targeting capacity of 30.67 GW
- Growing peak power demand accentuating need for dispatchable capacity best served by thermal power
- Easing of fuel availability constraints enables greater capacity expansion

## Poised for Success

- Excellence in power plant operations and fuel & logistics management (AIMSL / ENOC)
- Majority of capacity growth is brownfield
- Demonstrated capability to turnaround stressed acquisitions rapidly (Example GMR and Essar Mahan)

# Strong Liquidity backing

- Sector leading debt servicing capability (Credit Rating AA) with abundant headroom for growth
- Backed by strong sponsor, India's largest infrastructure and real asset platform



# adani

## Thank You

